



SUMMARY OF CLUB ACCOUNTS

SUMMARY



- Profit of **£326,000** before depreciation/finance costs — a £1m-plus improvement
- Transfer income **£1.2m**
- Total income up **11%** despite a £530,000 fall in income from UEFA
- Overall loss of **£383,510** after depreciation and notional finance costs
- Bank/cash level at May 31, 2024 was **£937,000**
- Club on a "**sound financial footing**"
- Plan under way to close the operational gap

QUOTES

"
WE ARE IN A PRETTY
GOOD PLACE OFF
THE PITCH. WE ARE
MAKING A LOT OF GOOD
STRIDES TO CLOSE THIS
MUCH TALKED-ABOUT
OPERATIONAL GAP."

There's no secret that it's there but it's our responsibility as a board to see how we can close that and get the club to stand on its own two feet.

There is no silver bullet, but I'm absolutely convinced we can close the gap and we have already highlighted a number of areas for opportunities. Sometimes it's easier to come in with some fresh eyes and see opportunities.

In conjunction with the Well Society Board and their growth plan, the Club Board will now begin work on structural and operational initiatives.

Ultimately we want to get the club into a situation where, if we have windfalls that come out of the good work that goes on in the academy, that we actually use that to grow the football club rather than just plug an operational shortfall.



KYRK MACMILLAN
Motherwell FC Chair

"
THE LATEST ACCOUNTS
HIGHLIGHT THE
IMPORTANCE OF
THE CLUB'S YOUTH
ACADEMY AND PLAYER
DEVELOPMENT, WHICH
WERE KEY FACTORS
IN THE RECENT
APPOINTMENT OF
MICHAEL WIMMER."

The club's financial health has depended on cup runs, league finishes, and transfer fees, but after the first seven years of fan ownership, we've reported a profit approaching £1m, excluding the complex accounting around the Covid recovery loan. During this period the club has cleared all historic debts to former owners while making major upgrades to the pitch and stadium.

There has been a significant reset over the last 18 months, with 13 new directors joining the Motherwell FC and Well Society boards. The focus is now on growing our club and the Society.

With Theo Bair's transfer fee and hope for further transfer income alongside a healthy club funding position, and Well Society reserves nearing £1m, the financial outlook is positive.

We are confident the new board, working with the Well Society, will continue to grow revenue and push us forward."



PHILIP SPEEDIE
Well Society Chair

EXPENDITURE / OTHER ITEMS

INCOME

Transfer income rose by **£1m** following fees for six players including Kevin van Veen, Max Johnston, and Dean Cornelius.

Gate income, commercial revenue and income relating to the youth academy, girls' academy and women's team all rose. Broadcasting income was down slightly after lower league finish (9th) and cup prize money fell.

Other income included almost **£55,000** in donations from the Well Society. The main donation was **£40,000** to help strengthen the squad following injuries towards the end of the summer 2023 transfer window. The remainder was through the Club Improvement Programme – **£10,000** to the women's team and the rest as a contribution for improvements to the Disabled Supporters' Association shelter.

EXPENDITURE

The overall club wage bill was **down 10%** to about **£4.6m**. Factors included a stable management team (three managers and three assistants were being paid at the same time for a spell during 2022-23) and less disruption to the squad as a result.

Other costs were stable at close to **£2.5million**, up by £58,000.

OTHER ITEMS

Depreciation costs were **£602,000**, similar to the previous year but still high historically. Depreciation is the spreading of the cost of an asset over its total useful life. The recent rise is related to capital investment in Fir Park several years ago, including the £1.2m pitch project, new PA system, stadium upgrades and ground-keeping machinery. The figure does not affect cash reserves.

Finance costs were listed as **£108k**. This relates to the 20-year interest-free Scottish Government Covid recovery loan. Through a highly technical accounting regulation, a £1.5m notional interest free benefit of this loan was included in a previous annual report and a notional interest cost is included in subsequent accounts.

The Well Society loan to the club remains unchanged at **£868,000**.



COMPARISONS

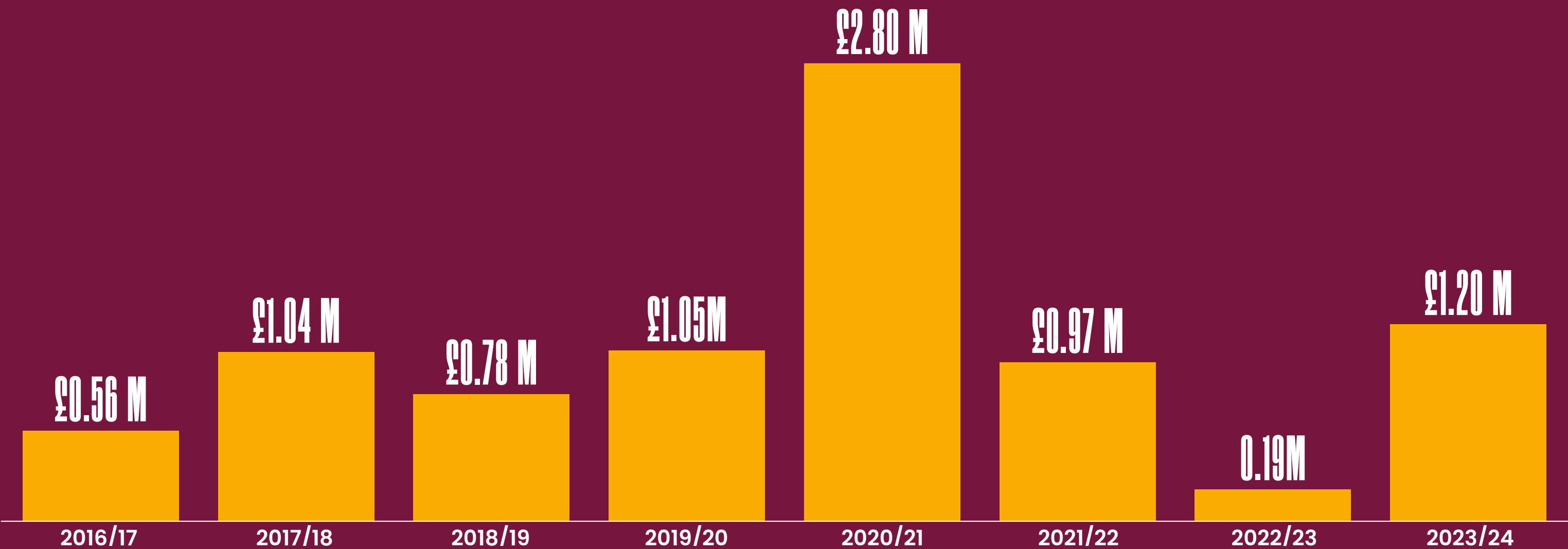
STAFF COSTS (£ MILLION)

The club's staff costs (for all employees including playing, other football and non-football staff) fell by about 10% last season, mainly as a result of having a stable management team and, by consequence, a more settled squad. The wage bill was still about 50 per cent higher than it was when the Well Society became majority shareholder. This overall increase partly reflects the club's investment in its academies and organisational structures, plus its increased regulatory environment. The club has remained in the black over this period while maintaining a playing budget that has helped extend the club's stay in the top flight to 40 years.



TRANSFER INCOME (£ MILLION)

There have been a couple of major fluctuations in player registration gains over the same period but this transfer income has otherwise remained steady, at an average of just over £1million per season. Motherwell's business model, like many other clubs, is based on producing, recruiting and developing players for sale and this was a major consideration in the appointment of Michael Wimmer and Ahmet Koc.





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